

For more than 100 years, the American Institute of Banking (AIB) has trained bankers in traditional banking skills, such as how to make prudent and profitable consumer, mortgage and commercial loans. Call us old fashioned, but from our industry standard, **Principles of Banking**, to **Analyzing Financial Statements**, our content is more relevant than ever. And AIB is available anytime, anywhere with our instructor-facilitated, Internet-delivered format. AIB Online Courses provide high quality instruction with the convenience of an online classroom. AIB was a pioneer in the field of adult education for business and we continue to meet the educational needs of the banking industry. Our many course titles and start dates offer opportunities for your employees and for your bank to excel at what our industry does best.



SCHEDULE OF AIB ONLINE COURSES

FALL 2009

Course	Catalog Number	Start Date	Length	AIB Credits	ACE CREDIT	ABA Member Price	Non-Member Price
ABA Online Review Course for the CRCM Exam w/Textbook	3005414	1/25/10	8 Weeks	1		\$675	\$895
ABA Online Review Course for the CTFA Exam w/Textbook	3005580	2/1/10	8 weeks			795	1,075
Analyzing Bank Performance with Textbook	3005342	9/21/09	7 Weeks	2		745	950
Analyzing Financial Statements	3005334	9/14/09	16 Weeks	3	3	485	605
Analyzing Financial Statements	3005359	10/13/09	16 Weeks	3	3	485	605
Banking Today	3005350	9/28/09	5 Weeks	0.5		315	395
Banking Today	3005380	11/16/09	5 Weeks	0.5		315	395
Commercial Lending	3005335	9/14/09	16 Weeks	3	3	405	505
Commercial Lending	3005367	10/19/09	16 Weeks	3	3	405	505
Consumer Lending	3005344	9/21/09	16 Weeks	3	3	405	505
Consumer Lending	3005372	10/26/09	16 Weeks	3	3	405	505
Economics for Bankers	3005351	9/28/09	16 Weeks	3	3	405	505
Economics for Bankers	3005376	11/9/09	16 Weeks	3	3	405	505
Financial Accounting	3005336	9/14/09	16 Weeks	3	3	485	605
Financial Accounting	3005360	10/13/09	16 Weeks	3	3	485	605
Financial and Business Planning for Bank Marketers	3005352	9/28/09	9 Weeks	1		315	395
Fundamentals of Consumer Lending	3005356	10/5/09	5 Weeks	0.5		250	315
General Accounting	3005345	9/21/09	16 Weeks	3	3	515	645
General Accounting	3005368	10/19/09	16 Weeks	3	3	515	645
Introduction to Agricultural Lending	3005361	10/13/09	8 Weeks	1		375	475
Introduction to Mortgage Lending	3005337	9/14/09	16 Weeks	3	3	405	505
Introduction to Mortgage Lending	3005374	11/2/09	16 Weeks	3	3	405	505
IRA Online Institute	3004609	9/8/09	12 weeks	2		1,495	1,795
Law and Banking: Applications with textbook	3005346	9/21/09	16 Weeks	3	3	455	560
Law and Banking: Applications with textbook	3005369	10/19/09	16 Weeks	3	3	455	560
Law and Banking: Principles with textbook	3005338	9/14/09	16 Weeks	3	3	455	560
Law and Banking: Principles with textbook	3005362	10/13/09	16 Weeks	3	3	455	560
Managing Funding, Liquidity, and Capital w/Textbook	3005404	1/11/10	6 Weeks	1		595	745
Managing Interest Rate Risk with Textbook	3005382	11/16/09	8 Weeks	2		745	925
Managing the Bank's Investment Portfolio w/Textbook	3005434	2/22/10	6 Weeks	1		595	745
Marketing Financial Services	3005348	9/21/09	16 Weeks	3	3	405	505
Marketing Financial Services	3005378	11/9/09	16 Weeks	3	3	405	505
Money and Banking	3005353	9/28/09	16 Weeks	3	3	405	505
Money and Banking	3005384	11/16/09	16 Weeks	3	3	405	505
Principles of Banking	3005340	9/14/09	16 Weeks	3	3	405	505
Principles of Banking	3005354	9/28/09	16 Weeks	3	3	405	505
Principles of Banking Accelerated	3005349	9/21/09	10 Weeks	2		335	445
Problem Loan Workouts	3005365	10/13/09	6 Weeks	1		315	395
Supervisor Certificate	3005355	9/28/09	16 Weeks	3.25		695	875
Supervisor Certificate	3005386	11/16/09	16 Weeks	3.25		695	875
Today's Teller	3005600	10/5/09	8 Weeks	2		315	395
Trust Basics	3005366	10/13/09	16 Weeks	3		405	505
Trust Operations	3005357	10/5/09	15 Weeks	3		405	505
Understanding Bank Performance	3005358	10/5/09	5 Weeks	1		315	395
Understanding Your Construction Borrower	3005341	9/14/09	10 Weeks	2		405	505