

For more than 100 years, the American Institute of Banking (AIB) has trained bankers in traditional banking skills, such as how to make prudent and profitable consumer, mortgage and commercial loans. From our industry standard, **Principles of Banking**, to **Analyzing Financial Statements**, our content is more relevant than ever. And AIB is available anytime, anywhere with our instructor-led, Internet-delivered format. AIB was a pioneer in the field of adult education for business and we continue to meet the educational needs of the banking industry. Our many course titles and start dates offer opportunities for your employees and for your bank to excel at what our industry does best.



SCHEDULE OF AIB ONLINE COURSES

WINTER - SPRING 2010

Course	Catalog Number	Start Date	Length	AIB Credits	ACE CREDIT	ABA Member Price	Non-Member Price
ABA Online Review Course for the CRCM Exam w/Textbook	3005528	8/16/2010	8 Weeks	1		\$ 675	\$ 895
ABA Online Review Course for the CRCM Exam wo/Textbook	3005529	8/16/2010	8 Weeks	1		450	670
ABA Online Review Course for the CTFA Exam w/Textbook	3005588	6/7/2010	8-12 weeks			795	1075
ABA Online Review Course for the CTFA Exam wo/Textbook	3005589	6/7/2010	8-12 weeks			200	260
Analyzing Bank Performance with Textbook	3005459	4/19/2010	7 Weeks	2		745	950
Analyzing Bank Performance without Textbook	3005460	4/19/2010	7 Weeks	2		625	805
Analyzing Financial Statements*	3005421	2/8/2010	16 Weeks	3	3	485	605
Analyzing Financial Statements*	3005442	3/8/2010	16 Weeks	3	3	485	605
Banking Today	3005503	6/28/2010	5 Weeks	0.5		315	395
Commercial Lending	3005461	4/19/2010	16 Weeks	3	3	405	505
Commercial Lending	3005485	5/17/2010	16 Weeks	3	3	405	505
Consumer Lending	3005438	3/1/2010	16 Weeks	3	3	405	505
Economics for Bankers	3005451	3/22/2010	16 Weeks	3	3	405	505
Financial Accounting*	3005422	2/8/2010	16 Weeks	3	3	485	605
Financial and Business Planning for Bank Marketers	3005439	3/1/2010	9 Weeks	1		315	395
Fundamentals of Consumer Lending	3005427	2/16/2010	5 Weeks	0.5		250	315
General Accounting*	3005433	2/22/2010	16 Weeks	3	3	485	605
General Accounting*	3005464	4/19/2010	16 Weeks	3	3	485	605
Introduction to Agricultural Lending	3005465	4/19/2010	8 Weeks	1		375	475
Introduction to Mortgage Lending	3005440	3/1/2010	16 Weeks	3		405	505
Introduction to Mortgage Lending	3005488	5/17/2010	16 Weeks	3		405	505
IRA Online Institute	3005441	3/1/2010	12 Weeks	2		1495	1795
Law and Banking: Applications with textbook	3005472	5/3/2010	16 Weeks	3	3	455	560
Law and Banking: Applications without textbook	3005473	5/3/2010	16 Weeks	3	3	355	445
Law and Banking: Principles with textbook	3005452	3/22/2010	16 Weeks	3	3	455	560
Law and Banking: Principles without textbook	3005453	3/22/2010	16 Weeks	3	3	355	445
Managing Funding, Liquidity, and Capital w/Textbook*	3005481	5/10/2010	6 Weeks	1		595	745
Managing Funding, Liquidity, and Capital wo/Textbook*	3005482	5/10/2010	6 Weeks	1		475	625
Managing Interest Rate Risk with Textbook*	3005448	3/15/2010	8 Weeks	2		745	925
Managing Interest Rate Risk without Textbook*	3005449	3/15/2010	8 Weeks	2		625	805
Managing the Bank's Investment Portfolio w/Textbook*	3005434	2/22/2010	6 Weeks	1		595	745
Managing the Bank's Investment Portfolio wo/Textbook*	3005435	2/22/2010	6 Weeks	1		475	625
Marketing Financial Services	3005428	2/16/2010	16 Weeks	3	3	405	505
Money and Banking	3005429	2/16/2010	16 Weeks	3	3	405	505
Principles of Banking	3005425	2/8/2010	16 Weeks	3	3	405	505
Principles of Banking	3005436	2/22/2010	16 Weeks	3	3	405	505
Principles of Banking Accelerated	3005450	3/15/2010	10 Weeks	2		335	445
Principles of Banking Accelerated	3005467	4/19/2010	10 Weeks	2		335	445
Problem Loan Workouts	3005437	2/22/2010	6 Weeks	1		315	395
Supervisor Certificate	3005431	2/16/2010	16 Weeks	3.25		695	875
Today's Teller	3005683	Open Enrollment	8 Weeks	2		315	395
Trust Basics	3005471	4/26/2010	16 Weeks	3		405	505
Trust Operations	3005468	4/19/2010	15 Weeks	3		405	505
Understanding Bank Performance	3005456	3/29/2010	5 Weeks	1		315	395
Understanding Your Construction Borrower	3005492	5/17/2010	10 Weeks	2		405	505