

IRA Seminars • Fall 2019



October 1 & 2 – Courtyard by Marriott, Bismarck ND
 October 3 & 4 – Delta by Marriott, Fargo ND



IRA Essentials

October 1 – Courtyard by Marriott, Bismarck
 October 3 – Delta by Marriott, Fargo

Advanced IRAs

October 2 – Courtyard by Marriott, Bismarck
 October 4 – Delta by Marriott, Fargo

About the Speakers

Ascensus is a respected leader in the IRA and retirement plan industry. The instructors understand the complexities and needs of the retirement services marketplace. Since 1975, Ascensus has provided premier products, expert consulting services and total business solutions to financial organizations.



Who Should Attend

You may want to attend one or both of these seminars if you would like to learn basic rules that govern Traditional and Roth IRAs, need a general refresher on IRA rules, or have a working knowledge of basic IRA operations and want to expand upon that knowledge.

Schedule

8:00-8:30 a.m.	Registration & Continental Breakfast
8:30-11:45 a.m.	Program
11:45 a.m.-1:00 p.m.	NDBA Hosted Lunch
1:00-4:15 p.m.	Program
4:15 p.m.	Adjourn

Hotel Information

A block of rooms has been reserved at each hotel. Room rates and deadlines are indicated below. Please call the hotels directly and indicate that you are with “ND Bankers.”

Courtyard by Marriott

3319 N 14th St
 Bismarck ND 58503
 Phone: 701.223.6667
 Room rate: \$139 Deadline to reserve rooms: September 3

Delta by Marriott

1635 42nd Street S
 Fargo ND 58103
 Phone: 701.277.9000
 Rooms: 15% discount. Ask for “North Dakota Bankers” rate.
 Reserve rooms by September 10.

Questions? Please call NDBA’s SVP of Education Dorothy Lick at 701.223.5303.

NDBA Registration Form

Fall IRA Seminars • October 1-4, 2019

Registration Information

*Price listed is per person, per program.
 Register early and save!*

	Advance	After 9/10
Registration	\$225	\$245

(Price includes lunch.)

Send form with payment to:

North Dakota Bankers Association
 Attn: Registration
 PO Box 1438
 Bismarck ND 58502-1438

Or **Email** to ndba@ndba.com
 Or **Register online** at www.ndba.com



Questions?
 Call 701.223.5303.

Bank: _____
 Address: _____
 City: _____ State: _____ Zip: _____
 Phone: _____

Registrants

Choose seminar & location:

Registrant 1. _____ Essentials Advanced
 Reg. 1 Branch location: _____ Bismarck Fargo
 Reg. 1 Email: _____

Registrant 2. _____ Essentials Advanced
 Reg. 2 Branch location: _____ Bismarck Fargo
 Reg. 2 Email: _____

Registrant 3. _____ Essentials Advanced
 Reg. 3 Branch location: _____ Bismarck Fargo
 Reg. 3 Email: _____

Total Due:

- Please send an invoice.
- Check is enclosed.
- I'd like to pay by credit card. Please contact me.

IRA Essentials

IRA Essentials gives attendees a solid foundation of IRA knowledge. Exercises are included throughout the day to help participants apply information to job-related situations. Attendees will leave this session able to work with IRA owners and process basic IRA transactions with confidence. This is a beginner's session; no previous IRA knowledge is assumed. Those attending should bring a calculator.

Course Topics May Include:

Introduction and Establishing IRAs

- Identify the tax differences of a Traditional and Roth IRA
- Examine the process for establishing an IRA and the required documents
- Differentiate between the types of beneficiaries

IRA Funding

- Learn about Traditional and Roth IRA eligibility requirements
- Identify the contribution limit and deadline
- Communicate contribution reporting deadlines

IRA Distributions

- Identify federal tax withholding requirements
- Examine IRS penalties and penalty exceptions
- Summarize the tax consequences of IRA distributions
- Communicate distribution reporting deadlines

IRA Portability

- Differentiate between a rollover and a transfer
- Recognize rollovers between IRAs and employer-sponsored retirement plans

Who Should Attend?

You should attend this seminar if you need to learn the basics of Traditional and Roth IRAs, or want an updated, general refresher on IRA rules.

Advanced IRAs

Advanced IRAs builds on the attendees' basic IRA knowledge to address some of the more complex IRA issues their financial organizations may handle. This is an advanced session; previous IRA knowledge is assumed. The instructor uses real-world exercises to help participants apply information to job-related situations.

Course Topics May Include:

IRA Update

- Explain recent changes affecting IRA owners
- Discuss the current Roth modified adjusted gross income (MAGI) limits
- Recognize how recent changes may affect your bank

Required Minimum Distributions

- Calculate a required minimum distribution (RMD)
- Discuss the RMD rules and reporting requirements

Beneficiary Options

- Describe beneficiary distribution options
- Recognize the differences for spouse, nonspouse and nonperson beneficiaries
- Explain beneficiary payment deadlines

Advanced Portability

- Summarize the restrictions on the movement between IRAs
- Recognize the options available when moving from an employer-sponsored retirement plan to an IRA
- Explain the result of violating the portability restrictions

Roth IRA Conversion Contributions

- Describe a conversion
- Explain the effect of withholding on a conversion
- Report a conversion
- Define the consequences of an ineligible conversion

Withholding and Getting It Right

- List the possible penalties for failing to withhold
- Explain the withholding notice and election requirements
- Discuss how withholding is reported and transmitted to the IRS
- Discuss foreign withholding requirements

Who Should Attend?

IRA administrators, personal bankers and customer service personnel who have a working knowledge of basic IRA operations and want to expand their expertise; financial professionals who recognize that IRAs play an integral role in retirement planning; compliance personnel with procedural oversight of IRA policies and practices; and support personnel responsible for promotional materials that describe services provided by their organization.