

# 2024 NDBA Ag Credit Conference

## Hilton Garden Inn | Fargo ND



## Agenda

### Wednesday, October 2

- 7:15–8:00 am** Registration and Continental Breakfast
- 8:00 am** Welcome by Emcee Dan Michaels
- 8:05–9:15 am** Credit Decisions in Tough Times | *Dr. David Kohl, Professor Emeritus, Virginia Tech University*
- 9:25–9:55 am** When Ag Borrowers Struggle: Panel Discussion  
*Moderated by Dr. Kohl with Tracy Kennedy, Jim Leier and Holly Heimark*
- 10:00–10:50 am** High Impact Meteorology and Changes in Predictive Science | *Eric Snodgrass, Nutrien Ag Solutions*
- 11:00 am–Noon** A Look at Today's Markets | *Delaney Howell, AgCulture Marketing*
- 12:00–12:50 pm** Lunch
- 12:55 pm** Buses Depart for Grand Farm in Casselton
- 1:30–2:15 pm Grand Farm Welcome and Panel of Innovation Projects
- 2:15–3:00 pm Land and Equipment Update | Scott Steffes, Steffes Group
- 3:00–3:45 pm Federal Agricultural Banking Policy Update | Ed Elfmann, American Bankers Association
- 3:45–4:30 pm Tours
- 4:30 pm Buses return to hotel for Networking Reception
- 5:00–6:15 pm** Networking Reception at the Hilton Garden Inn

### Thursday, October 3

- 7:00–7:45 am** Buffet Breakfast
- 7:45–8:35 am** Succession Planning: Leading with Intention in Ag | *Rena Striegel, Transition Point Business Advisors*
- 8:35–9:35 am** Current Issues in Agricultural Law and Taxation | *Roger McEowen, Washburn University School of Law*
- 9:35–10:05 am** Real Talk with the Professionals | *Discussion with Rena Striegel and Roger McEowen*
- 10:10–11:00 am** Concurrent Sessions
- Soybean Plant Update: Bill McBee, North Dakota Soybean Processors
  - Managing Farm Stress - Sean Brotherson, NDSU
  - Credit Analysis for Beginning Ag Lenders - Tom Capouch, First State Bank, Portland
  - Ag Marketing Conversation - Ben Hawkins and Elizabeth Waletich, Hurley & Associates
- 11:00–11:55 am** Closing Keynote: A Different Kind of Career: Under Cover in the CIA | *James Olson*
- 11:55 am** Wrap up and Adjourn

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