



Hi! I'm Rebecca.

- Nearly 2 decades in org. dev.
- Even longer practicing human
- Recovered banker
- Proud Oakes native + boomerang
- Founder and Executive Director of Growing Small Towns
- Core belief: "When people get better, everything gets better."

What is there even to hope for?





NOW HIRING







"Our people are our greatest asset."

- Basically, every bank, ever.

What is Culture?

- How we do things around here
- Unspoken rules
- Tribal knowledge
- You DO have one
- Acts like a magnet

Why Should We Care?

Generational Differences

War for Talent

Agility Over Size Recruitment AND Retention

5 Generations

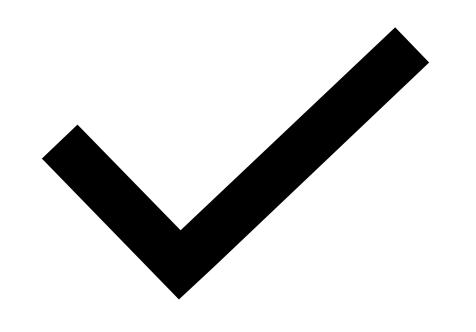
	Traditionalists	Baby Boomers	Generation X	Millennials	Generation Z
Birth Dates	1928-1945	1946- 1964	1965-1980	1981-1996	1997-2012
Youngest today	80	61	45	29	13

	Traditionalist	Baby Boomers	Generation X	Millennials	Generation Z
Adult	16	18	21	30	30+
Time	Company owns it	Company owns it	Mine, will rent	Let's trade	Let's trade
Loyalty	Company	Company	Leader	Team	Own growth
Career goals	Legacy	Stellar career	Portable career	Parallel careers	Personalized career
Feedback	No news is good news.	Yearly; in writing.	Will ask, "How am I doing?"	On demand.	Constant.
Training	Learn the hard way.	Risky.	The more, the better.	Continuous learning.	Real-time.
Rewards	Job well done.	Money, title, corner office.	Freedom	Meaningful work.	Purpose, then \$\$.
Titles	Respected.	Impressive.	Empty.	Irrelevant.	Constraining.

By 2030, Millennial and Gen Z. workers will comprise 75% of the global workforce.

How do we create a culture that engages this newest generation of leaders?





Culture Health-Check

- Rooted in Clearly Defined Values
- Development-Focused
- □ Coaching Centric
- ☐ Engaged in the Community
- ☐ Led with Integrity

#I. Rooted in Clearly Defined Values— Without Strong Values...

No standards for behavior

Behavioral challenges feel personal

Harder for the right people to opt-in and choose you

Less likely for young generations to join you

#2. Development-Focused



Creative Development



Individualized Attention



Employee Goals

Ways to Develop Without Promotions

- Set meaningful goals
- Lateral learning
- Skill growth
 - Delegation
 - Connect to mentors
 - Buy a book
 - Send to training/conference
- Passion projects
- Problem-solving

3. Coaching-Centric









Do you embrace mistakes?

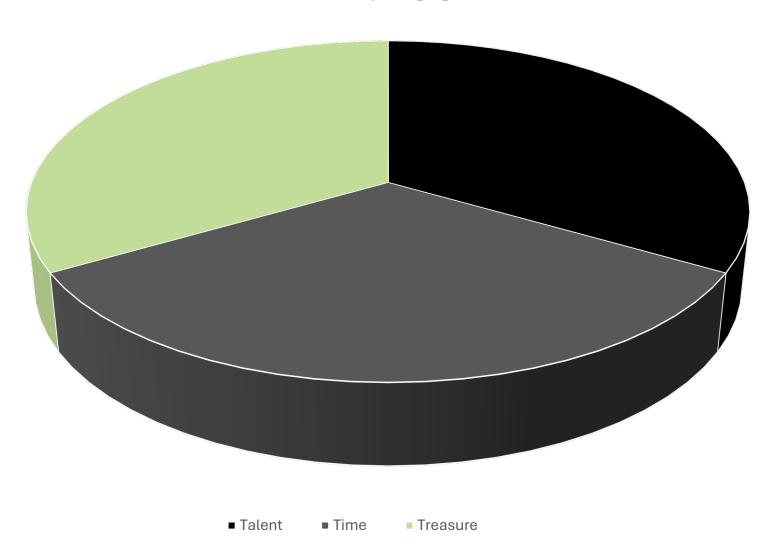
Do you provide feedback in real-time?

Do you empower your leaders to coach in the moment?

Do your employees coach one another?

Community Engagement

#4. Engaged in the Community



The Role of a Community Bank in North Dakota

Launching new businesses

Ability to steward success

Volunteering/board involvement/committee work

The growth your employees experience at work impacts how they show up in their community.

#5. Led with Integrity







WALK YOUR TALK

INVEST IN THE IMPLEMENTATION

FIRE TO IT

Traditional v. Modern Leadership

- Hierarchical structure
- Cares about results above all
- Directive
- Instructive
- Figure-head driven
- "Need to know" basis
- Encourages compliance

- Flattened structure
- Cares about people above all
- Visionary
- Empowering
- Shared exposure and credit
- Open, honest communication
- Encourages commitment

"Culture is not an initiative. It's the enabler of all initiatives."

- Larry Senn

So...where's our hope?





Connect with Me!

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